

Banking and Commercial Lending

We understand that bankers and commercial lenders work in a demanding and competitive industry. Our responsive and practical counsel helps to ensure that our clients meet their objectives.

Our team provides the knowledge, insight, and experience required to advise financial institutions and commercial lenders in the unique and increasingly complex environment in which they operate. We are an extension of their team. We stay connected, engaged, and attuned to the industry to help our clients make key decisions efficiently and effectively.

Banking

As a multi-discipline law firm we are also able to offer advice on an array of business-related legal issues faced by financial institutions. Our banking and commercial lending attorneys often serve as a point of first contact and liaison for our financial institutions when those needs arise. We help financial institutions with virtually all facets of their business and have the expertise to address both strategic and day-to day matters, such as:

- general corporate and governance matters
- strategic and buy/sell planning
- change in control applications
- charter conversions
- mergers and acquisitions
- buy-sell agreements
- holding company formation, acquisition and compliance

PRACTICE CONTACT

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- formation of ancillary financial service providers
- operations and policies procedures
- compliance
- commercial and technology agreements

Commercial Lending

Our team works with commercial, institutional, and private lenders; borrowers; and other interested parties on all forms of secured and unsecured financing transactions across a variety of industries. We take pride in our commitment to exceptional and timely service. Each transaction is unique regardless of the complexity, and we provide practical solutions during negotiations to help our clients complete their deals according to their expectations, timelines, and budgets.

We understand that financial institutions and commercial lenders work in a highly competitive business environment where promptness and flexibility are essential to winning and closing deals and tailor our advice accordingly. We also work with borrowers to help them understand and tailor their financing arrangements to meet the needs of their businesses.

Our team assists lenders, borrowers, guarantors, and other interested parties in structuring, negotiating, preparing documents, closing, administering, exercising, and defending against the exercise of rights in the following types of transactions:

- term and revolving loans
- commercial real estate and construction loans
- acquisition financing
- permanent financing
- non-recourse loans
- asset-based lending/factoring
- ESOP loans
- swaps
- capital markets debt transactions
- mezzanine/subordinated debt
- seller carryback loans and purchase money financing
- convertible debt
- note issuances

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- loan purchases and assumptions
- letters of credit
- bond purchase/loan transactions
- industrial revenue bonds
- tax increment financing
- loan restructures, workouts, liquidations, and foreclosures
- transaction-specific due diligence
- local/special counsel opinions